



## **FOR IMMEDIATE RELEASE:**

Contact:  
Reshma Moorthy  
Frontier Technologies, Inc.  
1200 First State Blvd. Suite 1248  
Wilmington, DE 19804  
(302) 766 7601  
rmoorthy@ftiusa.com

### **Frontier Technologies named on State of Delaware Networking Contract**

*Wilmington, Delaware - September 6, 2011* - Frontier Technologies, Inc. based in Wilmington, DE., has been named as a qualified Networking Hardware and Services Supplier by the State of Delaware.

Frontier – a woman and minority-owned firm now in its 20th year – focuses on providing networking and IT solutions to federal, state and municipal jurisdictions.

Frontier represents Fujitsu in the networking equipment space and also provides both professional and managed services to its government clients. Professional-level scalability without hiring.

Special areas of focus also include security, integration, storage, servers, virtualization, collaboration, and the cloud. Additionally, disaster recovery, backup-restore, business continuity and high availability are among Frontier's skills and expertise.

Frontier provides special pricing and service packages to its public-sector clients in Delaware, and has thorough knowledge of State of Delaware procurement processes.

In addition to Fujitsu, Frontier's additional partnerships include BlackBerry, Microsoft, HP, IBM, Sun/Oracle and other major providers, empowering it to be a trusted and objective advisor to any government, fire/emergency unit or facilities management organization.

With marked trends towards remote computing and collaboration, Frontier has a special focus on providing solutions that expedite IT solutions and data access in this environment.

In a climate of cost containment, optimizing headcount, maximizing the ROI of IT equipment and solutions, and enhanced compliance, Frontier occupies a unique space in the State of Delaware. And now its new credentials as an authorized supplier of Networking hardware and services empowers it to be a cost-effective and skilled ally to Delaware agency and staff.

###